

# Botswana



**Jay Ramesh**  
Managing partner

*"We are a top professional service provider in Botswana and rank number one in the country in terms of our client base. We have a great team in our organization comprising of talented people who identify themselves with the winning formula, - "Together we are stronger" - while boldly demonstrating Grant Thornton's CLEAR values.*

*We excel in quality observance and delivery to ensure that we remain at the top of the quality curve. Our firm has the support of the latest methods and technologies in applications and software, compliant with Grant Thornton's tools used worldwide. We work closely with the member firms of Grant Thornton around the world as part of a cohesive global organisation to provide distinctive client service to a client base across diverse sectors of industry.*

*Our overall staff ratio is increasingly reflective of the Botswana society at large and we are committed to transformation in the profession. Our current team of partners, principals and directors are distinguished for their innovation and solutions based approach with a passion to exceed expectations, and make a difference every day."*

## FAST FACTS

Fast Figures	Botswana	Global
Revenues US\$	3.75 million	4.7 billion
Personnel	134	40,197
Offices	2	725

\*As at 30 September 2014

### Who we are

Grant Thornton Botswana was established in 1976. With eleven partners and principals and 134 personnel, we are the second largest professional services firm in Botswana offering a wide range of business advisory services in addition to audit, tax, outsourcing and corporate services.

### Where we are

Our office is located in Gaborone with a branch in Francistown from where we serve clients around the Northern region including Selebi-Phikwe, Maun, Kasane, etc.

Our offices also work closely with the sub-Saharan network firms of Grant Thornton situated in Kenya, Mauritius, Mozambique, Namibia, South Africa, Uganda, Zambia and Zimbabwe. This means we can offer our clients access to services from around the network to establish and grow their business in the region.

### Our clients

Grant Thornton has advanced from a traditional audit, accounting and tax practice and now also offers a broad range of advisory services to a diverse pool of clients that are major players in the industries they represent. These industries include banking and financial services, mining, diamond cutting and polishing, education and training, investment property and real-estate, manufacturing, wholesale and distribution, retail, hospitality and tourism, and not-for profit sectors.



## How we work

Our firm is uniquely positioned, in that we are large enough to provide highly specialised services, but at the same time personal enough to ensure hands on involvement at partner level on all assignments.

Our clients need more than numbers; they need broad spectrum business advice. All our partners, principals and directors have been with the firm for more than 10 years. Their experience and expertise helps to serve our clients with in depth knowledge and understanding of their businesses and the country, combining it with international experience derived from our association with Grant Thornton. They work with passion and professionalism.

## Why Grant Thornton

We have an unparalleled record of helping our clients grow to become dynamic organisations, and it is for this reason that many of them have retained us as their preferred service provider year after year. We credit this commendable achievement to our experienced service team that aims to provide solutions rather than services by having an innovative outlook tailored to client needs. We have over 54 CAs / ACCAs / CPA /CISA's/ CSs / CIMAs / CWAs/ CISA's, qualified MBAs.

## Corporate social responsibility

We have been involved with various CSR activities, some of which include:

- providing financial support and voluntary services to various community service initiatives such as the Mmankodi community childcare project, Bird Life Botswana, Dinaletsana Development Centre, BOSASNet, and Child Line.
- sponsoring a fully-paid 'Citizen Training Programme' that aims to assist citizens in attaining professional qualifications. Our initiative has recently seen two citizen staff members successfully completing their professional examinations.
- voluntary time and expertise contribution by senior management to community service organizations, and professional bodies with the aim of facilitating development of the accounting profession within the country.
- provision of honorary financial services to NGOs, community service organisations, and professional bodies.

## What we do

We provide a wide range of professional services:

### Assurance services

- Statutory audit
- IT audit

### Taxation services

- Corporate and personal tax compliance and consultancy
- VAT audit, consultancy and compliance
- Expatriate tax
- International tax

### Outsourcing services

- Accounting services
- Compilation of financial statements
- Outsourcing of personnel
- Payroll processing
- Family business consulting
- Financial statement reviews
- IFRS conversions and compliance

### Corporate services

- Statutory company secretarial compliance & consulting
- Work and residence permits
- Manufacturing and trading licenses
- Transfer secretaries
- Incorporation of companies
- Minute secretaries

### Advisory services

#### Business risk services

- Internal audit
- Regulatory & compliance risk management
- Internal control review
- Public sector compliance and consulting
- Forensic investigation

#### Transaction advisory

- Business valuations
- Due diligence
- Transaction support
- Lead advisory
- Capital markets – BSE listing & liaison

#### Recovery and reorganisation

- Insolvency – personal & corporate
- Operational and financial restructuring
- Strategic performance review

## Senior management team



Our global organisation  
Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms. These firms help dynamic organisations unlock their potential for growth by providing meaningful, actionable advice. Proactive teams led by approachable partners in these firms, use insights, experience and instinct to understand complex issues for privately owned, publicly listed and public sector clients and help them to find solutions. More than 40,000 Grant Thornton people, across over 130 countries, are focused on making a difference to clients, colleagues and the communities in which we live and work.

### Contact us

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